

Are you or your provider clients struggling to fulfill cumbersome third-party requests? ChartSwap is a fully-integrated technology platform designed to streamline record requests, offering Revenue Cycle Management (RCM) companies a one-stop-shop to quickly and easily exchange billing/medical records.

How can ChartSwap help Revenue Cycle Managers?







☑ YOUR SECURE, INTEROPERABLE RECORDS EXCHANGE PARTNER:

- Fully integrated platform, enabling RCM companies to quickly and easily exchange records directly
- HIPAA and SOC 2® Compliant
- HITRUST® r2 Certified

☑ BUILD OR OPTIMIZE A REVENUE CENTER:

- RCM companies are able to access the portal at no cost
- Simplifies the AR process and increases capture rate of custodian fees charged by providers for record retrieval

☑ STREAMLINE YOUR RECORD REQUESTS THROUGH THE CHARTSWAP PORTAL:

- Stay up-to-date with real-time, comprehensive digital tracking notifications – reducing phone calls and other contact methods
- Our digitized process supports strong operational reporting
- Requestors and providers have a clear audit trail of activity
- All records requests are accompanied by a signed patient authorization



ChartSwap by the numbers:



REQUESTS



260K+

ACTIVE USERS



200M+

PAGES OF RECORDS
PROCESSED



15M+

RECORD REQUESTS



95%

OF LEGAL REQUESTORS
USE CHARTSWAP

Digital Retrieval Process and Payment Workflow



ChartSwap has a growing network of over 260k+ requestors across the legal and insurance industries.

CHARTSWAP NOTIFIES RCM PARTNER OF THE REQUEST

Typically, alert would be received by a practice manager, HIM professional, or office manager.

PARTNER FULFILLS THE REQUEST IN CHARTSWAP

Partner reviews authorization, then fulfills or rejects the record request inside of the ChartSwap Portal.

REQUESTOR PAYS FOR DIGITAL **DELIVERY AND CUSTODIAN FEES**

ChartSwap configures custodian fees for each provider based on location, statutes, etc. Requestor pays custodian fees and elects digital delivery or mail.

RECORD IS DELIVERED TO REQUESTOR

Requestor receives a notification the record is available and they're able to access it either by mail or digital delivery.

6 **RCM PARTNER RECEIVES CUSTODIAN AND REVENUE SHARE PAYMENTS**

\$... = (\$)

Custodian payments are made to RCM companies. You'll also receive revenue share payment at an agreed upon rate, typically within net 30 from last day of month.

REVENUE SHARE MODEL	Sample A	Sample B	Sample C
Est. Total Requests	120K	220K	270K
Annual Additional Custodian Fees Collected**	\$2.6M (for Partner)	\$5.28M (for Partner)	\$5.94M (for Partner)
ChartSwap Revenue Shared with RCM Partner	\$634K	\$1.23M	\$1.59M
Est. Total Opportunity for Partner	Over \$3.2M	Over \$6.5M	Over \$7.5M

*Illustrative totals that are subject to negotiation based on further details in partnering model. | **100% paid to partner or partner's client depending on the model chosen.

